

HOW THE BIRKMAN® METHOD COMPARES

Category	Birkman® Method	16 PF	MMPI®	DISC®	Myers-Briggs	Edwards Personal Performance	Strong Interest Inventory
Clinical Syndromes		X	X				
Non-Judgmental	X			X	X	X	X
Personality Characteristics	X	X	X	X	X	X	X
Behavior Styles	X	X	X	X	X	X	
Attitudes	X	X	X	X	X		
Stress Profiles	X	X	X			X	X
Motivation	X	X				X	
Motivational Need Profiles	X	X				X	
Relational Needs	X					X	
Personal Values	X						
Perceptual Profiles	X	X					X
Occupational Interests	X	X					X
Occupational Comparisons	X	X					X
Occupational Themes	X						X
Occupational Library	X						
Occupational Strengths	X						
Organizational Comparisons	X						
Interview Guide	X						
Job Analysis	X						
Work Requirements	X						
Job Behaviors	X						
Job Profiles	X						
Performance Reviews	X						
Integrated Database	X						

SOURCE: Randy Hopkins, Birkman Certified Consultant. Randy is owner and operator of Team Excellence, Inc., a Houston, Texas USA management consulting company. Visit www.teamexcellence.com for more information.