

Birkman Offers from True Course

Common Uses of the Birkman Method

- » Selection & Hiring
- » Retention
- » Coaching
- » Executive Coaching
- » Leadership Development
- » Team Building
- » Talent Management
- » Career Development
- » Career Transition
- » Conflict Management
- » Profile Development

There is only one Birkman® questionnaire but multiple reporting options.

Signature Reporting by True Course®

\$495

» Includes six (6) reports

- › Areas of Interest with dictionary
- › Signature Summary (summarizes Birkman Map®; Interests; Strengths, Needs and Stress behavior)
- › Birkman Map® Report
- › Strengths and Needs graphs
- › Coaching Page
- › Career Management
 - Organizational Focus (similarity to people who work in 4 broad work environments)
 - Job Families/Job Titles which the individual most closely matches
 - Internet access to My Next Move *

» Birkman Insights Reporting Available - Select from up to 62 additional reports (Value Added)

» Comparison and group reporting for multiple individuals (team, family, etc.)

- › Comparative report options allow for comparison of the interests, strengths, needs, and motivations, of several individuals on your team or in your family
- › Group report options allow for mapping group results on Group Birkman Map®, Interests, Strengths, Needs, and Stress behavior, Organizational Focus, and Group graph
- › Allows for reporting on how combined components create various styles and compares the styles of the group members

» Includes 90-minutes of discussion about the report with consultant via web

- » Contact us for pricing
 - › For churches (alternative pricing available)
 - › For group discussion for teams
 - › Group rates available

**BEMORE
SEEMORE
ACHIEVEMORE**

**True Course Ministries, Inc &
True Course Living, Learning, Leading, LLC**
506 Dal Paso Drive | Robinson, TX 76706
mgodfrey@discoveryyourtruecourse.com
254.300.5443 | @jmmichaelgodfrey

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More Options >>



Basic Reporting by True Course®

\$295

» **Includes**

- › Birkman Basics Report
 - Areas of Interest
 - Birkman Map®
 - Career Management

» **Birkman Insights Reporting Available (Value Added)**

» **Includes 60 minutes of discussion about report with consultant via web**

» Contact us for pricing

- › For churches (alternative pricing available)
- › For group discussion for teams
- › Group rates available

Birkman Insights Reporting by True Course®

\$125

» **Workbook format includes eleven (11) brief reports**

- › How you prefer others work with you
- › Your leadership style
- › Biggest mistakes people can make with you
- › What kind of team player are you
- › How you incentivize others
- › Motivating you for best performance
- › Organizational fit
- › Effect of interests on your work
- › Relational disrupters
- › Your strengths
- › Your possible challenges

» **Currently, twenty-nine (29) reports available reporting the data through various lenses**

» **Includes 30-minute report orientation with consultant via web**

» **Limited group reporting available regarding similarities and differences for each reporting category; Additional cost of \$25 per group report**

» Contact us for pricing

- › For churches (alternative pricing available)
- › For group facilitation for teams around group reporting

Visit <http://discoveryourtruecourse.com/birkman-consulting/> to view a **sample report** for each of the three offers.

We are happy to serve you with any of the above offers and if you are using the Birkman for . . .

- » **An Individual Only** — we can best serve you well into the future with “Signature Reporting.” “Basic Reporting” or “Insights Reporting” will also work and you can upgrade to “Signature Reporting” (for a fee) if desired in the future.
- » **Team Development** — “Signature Reporting” is the way to go.
- » **Pre-Hire Screening** — “Basic Reporting” or “Insights Reporting” is your best choice to remove much of the guess work.

Contact us as needed to determine the best reporting option for your unique needs.

*My Next Move® is sponsored by the U.S. Department of Labor, Employment & Training Administration and developed by the National Center of O*Net Development. Partner of the American Job Center® network.